

### MATTERHORN CAPITAL

# **Corporate Debt Overview**

### Firm Background

Matterhorn Capital ("Matterhorn") is an investment management firm founded in 2020 by Louis (Trey) Ott. Matterhorn provides senior and subordinated debt capital to lower-middle market operating companies across a wide range of industries for refinancings, dividend recapitalizations, growth, acquisitions, management buyouts, and bridge financings. Prior to founding Matterhorn, Mr. Ott founded and managed Susquehanna International Group's ("SIG") Structured Capital Group, which focused on similar credit strategies to Matterhorn.

Investment Criteria		Illustrative Transaction Types	
Sector	Neutral	Refinancing	<ul> <li>Provider of debt capital to refinance/recapitalize borrower</li> </ul>
Loan Size	\$4 MM - \$25 MM		<ul> <li>Generate additional returns for managing, structuring and understanding more complex scenarios</li> </ul>
Term	1 - 5 years		<ul> <li>Seek opportunities where the borrowers may be liquidity constrained, but offer attractive collateral that traditional lenders do not fully leverage</li> </ul>
			➤ Typically seek term of 24 – 48 months
Loan Structure	Senior and subordinated	Growth	<ul> <li>Provider of growth capital to support working capital, capital expenditures, research &amp; development and/or other growth initiatives</li> </ul>
Accrual	Flexible		<ul> <li>Allows borrower to achieve growth objectives while minimizing dilution to shareholders</li> </ul>
Amortization	Situation dependent		<ul> <li>Underwrite opportunities on both a cash flow and collateral basis (tangible and intangible)</li> </ul>
			➤ Typically seek term of 24 – 48 months
Prepayment	Subject to minimum interest	Acquisition	<ul> <li>Provider of debt capital to fund acquisition of business</li> </ul>
	0'' ''		<ul> <li>Seek opportunities where borrower offers attractive collateral and/or cash flow stream</li> </ul>
Warrants	Typically require financial covenants for liquidity, financial performance, cash flow and leverage, among others		▶ Will provide up to 5 years of term
		Bridge Financing	<ul> <li>Provider of short-term liquidity to bridge the borrower to a repayment event</li> </ul>
Financial Covenants			<ul> <li>Seek situations where there is a strong collateral package and a high likelihood of either a change of control or an equity capital injection in the next 12 – 24 months</li> </ul>

# **Matterhorn Capital Contact Information**

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