

Firm Background

Matterhorn Capital Partners (“Matterhorn”) is an investment management firm founded in 2020 by Louis (Trey) Ott. Matterhorn provides senior and subordinated debt capital to lower-middle market operating companies across a wide range of industries for refinancings, dividend recapitalizations, growth, acquisitions, management buyouts, and bridge financings. Prior to founding Matterhorn, Mr. Ott founded and managed Susquehanna International Group’s (“SIG”) Structured Capital Group, which focused on similar credit strategies to Matterhorn.

Investment Criteria		Illustrative Transaction Types	
Sector	Neutral	Refinancing	<ul style="list-style-type: none"> ▶ Provider of debt capital to refinance/recapitalize borrower ▶ Generate additional returns for managing, structuring and understanding more complex scenarios ▶ Seek opportunities where the borrowers may be liquidity constrained, but offer attractive collateral that traditional lenders do not fully leverage ▶ Typically seek term of 24 – 48 months
Loan Size	\$4 MM - \$25 MM		
Term	1 - 5 years		
Loan Structure	Senior and subordinated		
Accrual	Flexible	Growth	<ul style="list-style-type: none"> ▶ Provider of growth capital to support working capital, capital expenditures, research & development and/or other growth initiatives ▶ Allows borrower to achieve growth objectives while minimizing dilution to shareholders ▶ Underwrite opportunities on both a cash flow and collateral basis (tangible and intangible) ▶ Typically seek term of 24 – 48 months
Amortization	Situation dependent		
Prepayment	Subject to minimum interest		
Warrants	Situation dependent	Acquisition	<ul style="list-style-type: none"> ▶ Provider of debt capital to fund acquisition of business ▶ Seek opportunities where borrower offers attractive collateral and/or cash flow stream ▶ Will provide up to 5 years of term
Financial Covenants	Typically require financial covenants for liquidity, financial performance, cash flow and leverage, among others		
		Bridge Financing	<ul style="list-style-type: none"> ▶ Provider of short-term liquidity to bridge the borrower to a repayment event ▶ Seek situations where there is a strong collateral package and a high likelihood of either a change of control or an equity capital injection in the next 12 – 24 months

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